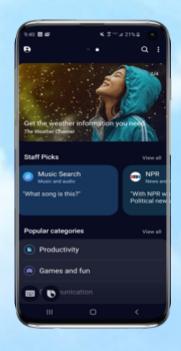
## Samsung Bixby Voice









Jennifer Arnold
Director, Partner Engineering
Samsung / Viv Labs

## Why Should You Integrate with **Bixby**?





#### **Massive Consumer Reach**

Access to the largest device ecosystem in the world



#### **Differentiated Experience**

Multimodal assistant works seamlessly across device types and contexts



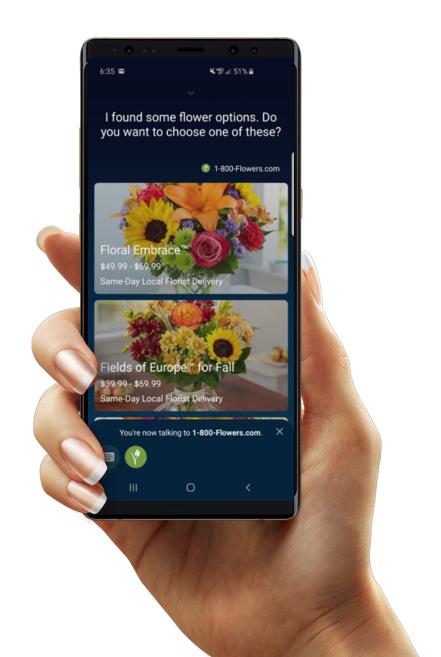
#### A New Kind of Marketplace

Scalable, open marketplace with frictionless service discovery



#### **Breakthrough Technology**

Sophisticated developer tools to enable rich conversational experiences







#### Installed base of 1B devices









#1 Global TV Market Share



#1 U.S. Market Share



#1 Market Share
Portable Speaker &
Car Infotainment

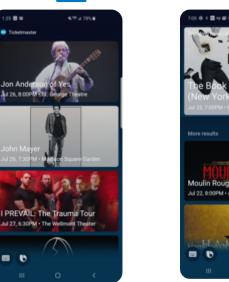


Largest IoT Device Ecosystem Globally

#### Bixby Helps Accelerate Task Completion



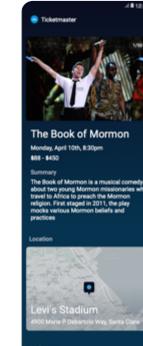
Specific Language



"Find me a great concert this weekend"

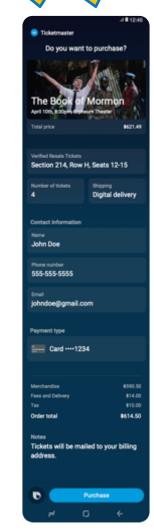


"How about musicals instead?"



**Personalization** 

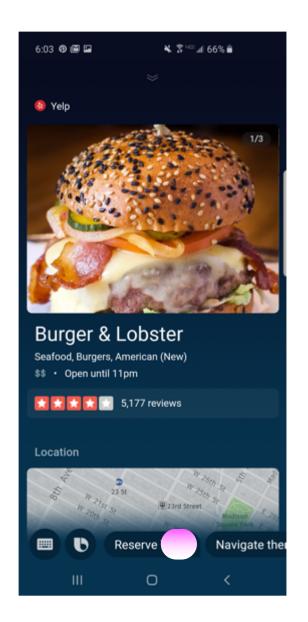




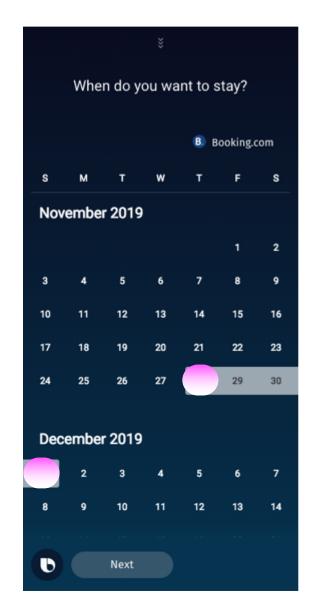


#### Bixby is Designed for Multimodal Interactions





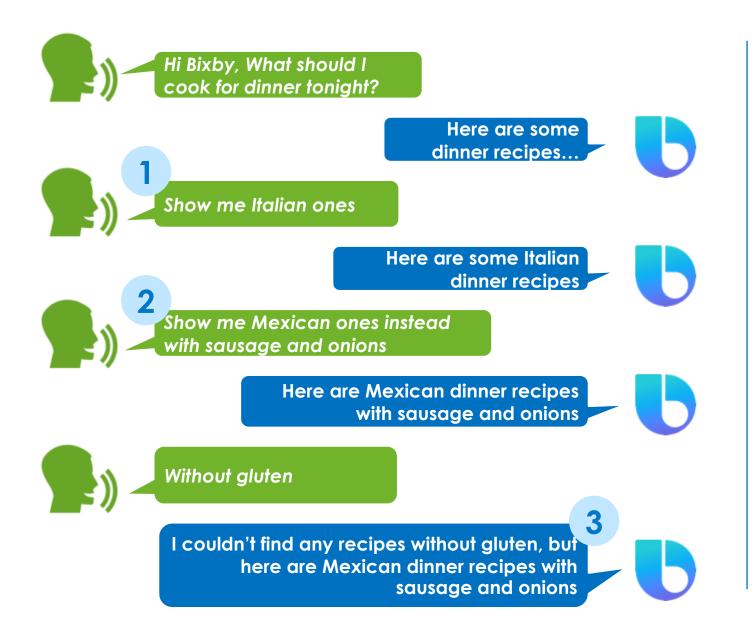






## Bixby Has Built-In Support for Conversations





- 1 Search Refinement
- Replacement Add Constraints Multi-Cardinal Inputs

3 Relaxation

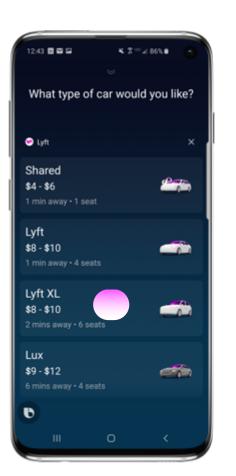
## Bixby's Selection Learning Streamlines Interactions



Bixby can learn from user selections over time and start to make decisions on-behalf of the user



Selection Learning





[Unlearned]

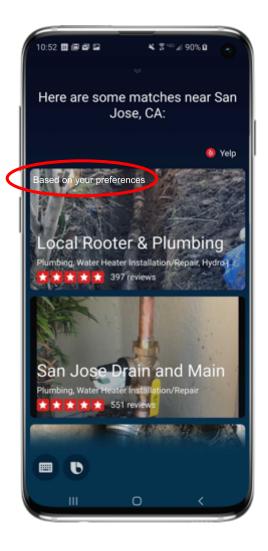
[Learned]

## Preference Learning Provides Personalized Experience



Bixby can learn to surface results based on user preferences, e.g. cuisine type, price for restaurants/hotels





#### A New Kind of Marketplace

A New Kind of Marketplace

A scalable, open marketplace destined to be as important as the web and mobile



New marketplace with frictionless service discovery and early mover advantages

Personalized Bixby experience through user configuration of preferred services

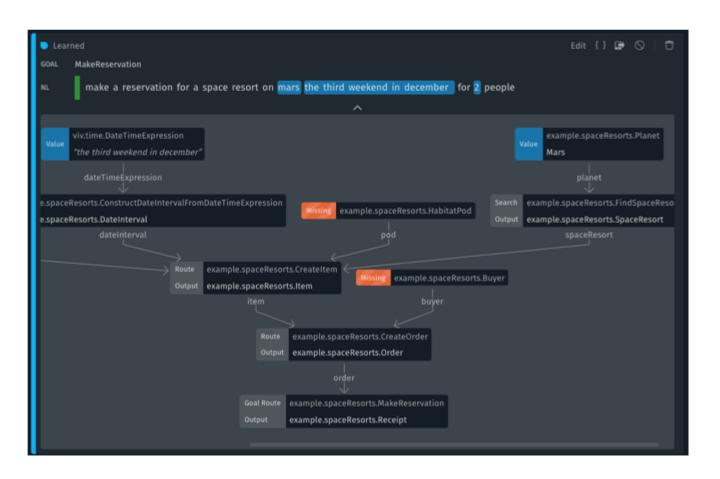
Enhanced **user engagement** through natural language interactions

Services presented to the user directly within Bixby request flow, e.g. "Get me a ride" surfaces list of rideshare providers

## **Bixby Developer Studio**



Developer and AI work in tandem to create rich conversational experiences



With Dynamic Program Generation, integration and interaction paths written by AI at runtime

Easy connectivity to your service and data through APIs

Advanced personalization features to learn user preferences

Support for developing multimodal conversational experiences

Code reuse across device types and locales

Build capsule in minutes with new Bixby Templates

Same powerful tools used by Samsung's development teams

## Marketing and Promotional Opportunities

Numerous mechanisms to promote your brand and products

#### Channels

In-App Placements

**Promotional Offers** 

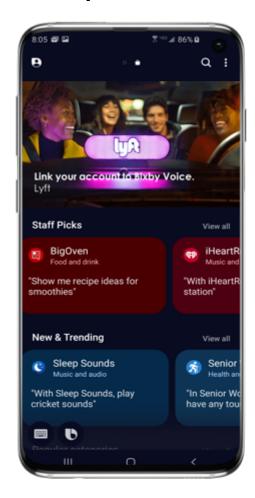
**Cross-Service Placements** 

Capsule Launch Notices

Joint Press Release

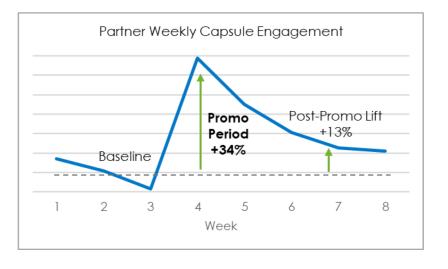
Social Media

#### **Sample Creative**



#### Case Study

- Partner Marketplace Banner resulted in a significant lift in capsule engagement (+34%)
- Capsule engagement lift above the baseline was sustained postpromotion (+13%)



## The Bixby Opportunity

Massive Consumer Reach

Differentiated Experience

A New Kind of Marketplace

Breakthrough Technology

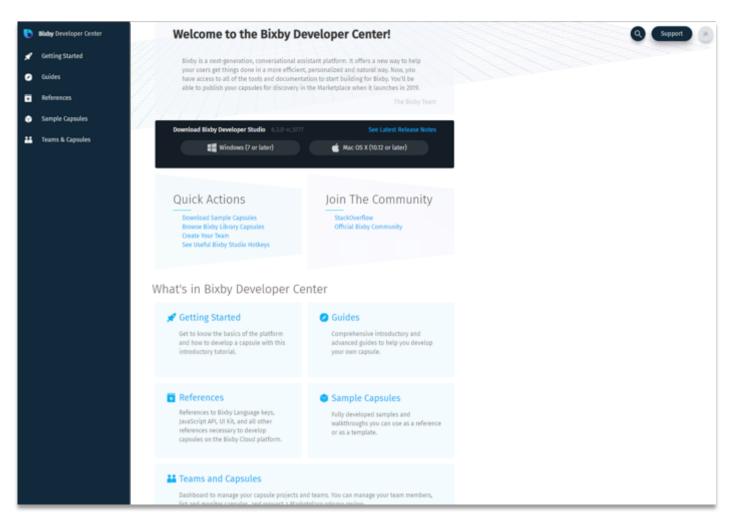


# Thank You

Jennifer Arnold

#### **Bixby Developer Center**

One-stop shop for tools and documentation needed to start building for Bixby



#### **Features**

- Bixby Developer Studio (IDE) download links
- Comprehensive technical documentation
- Sample capsules with detailed walkthroughs
- Capsule team setup and management
- Capsule submission for marketplace approval
- Technical support and community knowledge base (Stack Overflow)
- New feature requests and feedback